





## Testimonials



*"We appreciate Hansen Brokerage's value added services and prompt follow-up!!! While many vendors have reduced their services and support over the years, Hansen continues to be a leader in the brokerage community while forging to the next level through their product offerings, innovative ideas & continuing education venues and opportunities!"*

**David Cobb, President & CEO Innovative Benefit Services, Inc**

*"Hansen Brokerage has all the services of a big insurance brokerage but gives you service like you are their only client. Having worked with a couple of larger national brokerages, the differences are obvious. Clients appreciate that I keep my business in Michigan, rather than sending it through an agency in Florida or Connecticut. I have been very satisfied with the personal attention that my cases receive and will certainly continue to place my insurance business through them."*

**Mike L. Tacchella, New York Life**

*"I have worked with Hansen Brokerage for 25 years and appreciate the strong, caring relationship we have built. I have always felt that I can call and receive personal attention, as well as, knowledgeable responses to any question. I have never hesitated to recommend Hansen Brokerage to agents looking for a reliable life and annuity agency."*

**Peg Stephens, Buiten & Associates**

*"For the past 21 years, we have been counting on the Hansen team to keep us informed regarding the latest policies and products available to our clients. Upon case submission, we know that Hansen Brokerage will help us work through all the underwriting requirements of the selected carrier(s) until we have the appropriate policy for our client! We appreciate all of their service and look forward to another 20+ years of working together. "*

**The Gremel Group**

**HANSEN**  
Brokerage Services  
Added value with a different approach